

## NEW AUTO INSURANCE SOLUTIONS BY GENERTEL FOR FCA BANK'S CUSTOMERS

- **Strengthened the collaboration for mobility after little more than a year from the signing of the agreement.**
- **FCA Bank's customers will be made available theft and fire, collision and kasko insurance in every financial solution and with a 100% digital process.**
- **The offer is designed for the more than 200,000 customers that choose FCA Bank every year. Over €400 million in premiums expected in the next three years.**
- **Generali will work side by side with the automotive Group in the launch of new electric vehicles with innovative insurance solutions and related dedicated services.**

*Turin, 8 February 2021*

The partnership between FCA Italy S.p.A., a company wholly owned by Stellantis N.V., and Generali grows stronger, as the Italian insurance giant will take an active role in the launch of new electric vehicles through insurance solutions by Genertel and IoT digital services by Generali Jeniot.

As an additional part of the broader strategic partnership for mobility between the Group and Generali, the **agreement between FCA Bank and Genertel** calls for the provision of **tailor-made insurance solutions for cars and commercial vehicles**.

FCA Bank's customers will be able to buy Genertel's Third-Party Liability (RCA) insurance by including the premium in their monthly payments, thus enjoying many exclusive benefits, such as fixed price, an upper limit of €25 million and no deductible in case of computerized handling of the policy.

All insurance coverage can be included in the financing arrangements, with an all inclusive monthly payment.

The offer is for the **over 200,000 customers that choose FCA Bank every year**, who will be able to combine with their loan or lease payment the premiums for the new theft, fire, collision and kasko policies. These premiums, which are in addition to premiums collected for RCA policies, are expected to generate **over €400 million in the next three years**.

Moreover, thanks to the collaboration with FCA Bank, Genertel's RCA insurance may be combined also with the financing obtained for the Group's electric vehicles.

Also users of the Group's electric vehicles will be offered the services of Generali Jeniot, so as to be able to benefit from a richer and personalized digital experience, thanks to the potential of their "connected car".

**FCA Bank**

*FCA Bank S.p.A. is a bank engaging mainly in car finance, with the aim to meet all mobility requirements. It is an equally-held joint venture between Stellantis, a global automotive company, and Crédit Agricole, leader in consumer credit. FCA Bank S.p.A. provides financing products to drive the sales of prestigious car brands in Italy and in Europe. The loan, lease, rental and mobility financing programs provided by FCA Bank S.p.A. are specifically designed for sale networks, private customers and corporate fleets. FCA Bank S.p.A. is operational in 17 European countries and in Morocco, directly or through branches. At 30 June 2020, FCA Bank had total assets of approximately 30 billion. For more information:*

[www.fcabankgroup.com](http://www.fcabankgroup.com)

[www.fcabank.it](http://www.fcabank.it)

**Genertel**

*Genertel, a Generali Italia company, was established in Trieste in 1994. It was the first insurance company in Italy that sold insurance policies by phone and, since 1996, also online. Genertel and Genertellife is the only life and non-life insurance hub dedicated to direct channels, bancassurance and alternative channels, with a base of 1,200,000 customers. In 2019, Genertel/Genertellife had total premiums in excess of €4.9 billion, managing over 20,000 contacts a day with customers through its Customer Service.*

[www.generali.it](http://www.generali.it)

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